

Message Text

LIMITED OFFICIAL USE

PAGE 01 BUCAR 00360 211000Z

10

ACTION CU-03

INFO OCT-01 EUR-12 ISO-00 /016 W
----- 071335

P R 210820Z JAN 76

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC PRIORITY 6310

INFO USIA WASHDC

AMEMBASSY BUDAPEST

AMEMBASSY WARSAW

AMEMBASSY BELGRADE

AMEMBASSY PRAGUE

AMEMBASSY SOFIA

AMCONGEN ZAGREB

LIMITED OFFICIAL USE BUCHAREST 0360

STATE FOR CU/ARTS: USIA FOR IEU

E.O. 11652: N/A

TAGS: OEXC RO

SUBJECT: CULTURAL PRESENTATIONS: LOS ANGELES PHILHARMONIC
ORCHESTRA

REF: STATE 013414, BUCHAREST 5303, WARSAW 6890, BUCHAREST 2265,
STATE 299702

1. BELIEVE NEGOTIATIONS WILL PROVE
IT UNNECESSARY TO CANCEL LAPO CONCERTS IN BUCHAREST
SINCE EMBASSY PREPARED, IF NECESSARY, TO ABSORB PART
OF INTERNATIONAL TRAVEL AND PER DIEM COSTS FROM GOE.
EMBASSY HAS AVOIDED COMMITTING ITSELF UNTIL
ARIA MAKES FINAL BEST OFFER. THEREFORE REQUEST FEW
DAYS EXTENSION OF JANUARY 26 DEADLINE IN REFTEL A
BECAUSE PRINCIPAL ARIA NEGOTIATORS,
DIRECTOR FLOREA AND DEPUTY DIRECTOR NEGREANU IN
USSR UNTIL SUNDAY, JANUARY 25.

2. IN NEGOTIATIONS TO DATE,
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BUCAR 00360 211000Z

INTER-COUNTRY TRANSPORTATION AND PER DIEM HAVE BEEN

ONLY MAJOR PROBLEMS. REVIEW OF RECORD, PARTICULARLY REFTELS C AND D, WILL SHOW THAT ARIA HAS NEVER OFFICIALLY OR UNOFFICIALLY ACCEPTED TERMS FOR EXTERNAL TRANSPORT, NOTWITHSTANDING LAPO MANAGER FLEISCHMAN'S IMPRESSION TO CONTRARY. AFTER HEDGING FOR WEEKS FOLLOWING LAPO ADVANCE TEAM'S VISIT, ARIA FINALLY ANNOUNCED LAST WEEK THAT COUNCIL FOR SOCIALIST AND CULTURAL EDUCATION (CSCE) HAD REJECTED ITS BUDGET ITEM OF 180,000 LEI (15,000 DOLS) TO TAROM FOR TRANSPORTATION OF ORCHESTRA AND PROPERTIES FROM WARSAW TO BUCHAREST. THE BEST IT COULD DO WAS TO INCREASE ITS ORIGINAL OFFER OF 100 LEI PER DIEM TO 150 LEI.

3. EMBASSY DID NOT ACCEPT THIS OFFER AS REALISTIC OR FINAL AND COUNTERED WITH TWO POSSIBILITIES FOR REDUCING ARIA COSTS:

A. EMBASSY HAS TENTATIVE OFFER FROM PAN AMERICAN TO FLY ORCHESTRA AND PROPERTIES FROM WARSAW TO BUCHAREST FOR DOLS 10,000 (TWO-THIRDS OF TAROM OFFER), PAYABLE IN LEI. LOCAL PANAM OFFICE MUST GET FIRM PRICE FROM NEW YORK HEADQUARTERS AND CONFIRMATION OF LANDING RIGHTS IN WARSAW AND EXPECTS CABLED REPLIES FROM BOTH CITIES MOMENTARILY.

B. DUPLICATE APPARENT ARRANGEMENT IN PRAGUE (REFTEL STATE 299702) WHEREBY BUCHAREST RADIO STATION WOULD BE CHARGED BROADCAST FEE WHICH WOULD BE TRANSFERRED TO ARIA TO HELP DEFRAID PART OF PER DIEM OR TRANSPORTATION COSTS. DEPARTMENT PLEASE CONFIRM ASAP WHETHER SUCH AN ARRANGEMENT ACCEPTABLE.

4. IN LAST DISCUSSION WITH NEGREANU AND FLOREA BEFORE THEIR DEPARTURE FOR MOSCOW, CAO POINTED OUT THAT ARIA'S REFUSAL TO PAY AT LEAST SUBSTANTIAL PART OF TRANSPORTATION COSTS WOULD ALMOST CERTAINLY LEAD TO CANCELLATION OF LAPO IN ROMANIA WHILE ALL OTHER EE COUNTRIES ON TOUR WERE MEETING ORIGINAL TERMS; THAT IT WOULD BE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 BUCHAR 00360 211000Z

DOUBLY UNFORTUNATE IN U.S. BICENTENNIAL YEAR; THAT CSCE VICE PRESIDENT GHISE TOLD LEONARD MARKS LAST SEPTEMBER GOR ANXIOUS TO HAVE MORE PRESTIGIOUS AMERICAN CULTURAL EVENTS LIKE LAPO; AND THAT EMBASSY CONSIDERS MATTER SERIOUS ENOUGH TO RAISE WITH HIGHEST LEVEL COUNCIL OFFICIALS. ON STRENGTH OF THIS AND PROVISIONAL OFFERS IN PARA 3, FLOREA PROMISED TO REOPEN

DISCUSSION WITH COUNCIL.

5. CAO HAS APPOINTMENT LATER TODAY LO
DISCUSS LAPO WITH CSCE FOREIGN RELATIONS DIRECTOR
ILEASA AND MAKE SURE COUNCIL ALERTED TO SERIOUSNESS
OF PROBLEMS. WILL CABLE RESULTS ASAP.

COMMENT: ARIA UNDOUBTEDLY HAS GENUINE PROBLEM
FINANCING LAPO. BASED ON BEST AVAILABLE INFO RE
COSTS AND EXPECTED GROSS RECEIPTS, EMBASSY
CALCULATES ARIA CAN'T MAKE PROFIT ON
LAPO AND ALMOST CERTAINLY WILL END UP IN RED
IF IT PAYS INTERNATIONAL TRANSPORTATION IN
ADDITION TO OTHER EXPENSES. NONETHELESS, LATEST
OFFER PROBABLY PART OF NEGOTIATING TACTIC CAL-
CULATED TO PRODUCE ELEVENTH HOUR COUNTER-OFFER
FROM EMBASSY OR WASHINGTON TO PAY ENTIRE TRANS-
PORTATION BILL. REFTEL STATE 013414 SHOULD
HELP PERSUADE ARIA AND COUNCIL TO TALK TURKEY
AT LAST.
DECLASSIFY UPON RECEIPT.
BARNES

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BUCHAR00360
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760022-0614
From: BUCHAREST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760138/aaaabhkj.tel
Line Count: 137
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION CU
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 STATE 13414, 76 BUCHAREST 5303, 76 WARSAW 6890, 76 BUCHAREST 2265
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 07 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <07 APR 2004 by BoyleJA>; APPROVED <12 MAY 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CULTURAL PRESENTATIONS: LOS ANGELES PHILHARMONIC ORCHESTRA
TAGS: OEXC, RO
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006